

## 4.5 Externalities and Public Goods

Ref: MWG Chapter 11.

**FFWT** any competitive equil. is Pareto optimal

**SFWT** (given suitable convexity assumptions) *any* Pareto optimal allocation can be supported as a competitive equil.

Tends to suggest possibilities for welfare-enhancing intervention in mktplace can be strictly limited to carrying out wealth transfers for purposes of achieving distributional aims.

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1

### *Market Failures*

- |                         |   |                            |   |
|-------------------------|---|----------------------------|---|
|                         |   | consumption side           | – noise pollution   |
| 1) <i>externalities</i> | ↗ |                            |   |
|                         | → | production side            | – chemical plant's discharges<br>reducing fishery's catch |
| 2) <i>public goods</i>  | → | non-rivalry in consumption | – national defence<br>– flood control                     |
|                         | ↘ | non-excludable             | – lighthouse  |

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2

**DEFN.** An *externality* is present whenever the well-being of a consumer or the production possibilities of a firm are *directly* affected by the actions of another agent in the economy.

*c.f.* “Pecuniary” externality.

✓ Fishery’s productivity affected by emissions from oil refinery.

× Fishery’s profitability affected by price of oil.

Latter is *mediated* by *prices* through mkts  
and outcome in competitive mkts is Pareto optimal/efficient.

### Example of Bilateral Externality

Consumer 1 chooses consumption bundle  $x^1$  and some action  $h \in \mathbb{R}_+$

**UMPs**  $v_1(p, w^1, h) = \max_{\{x^1 \geq 0, h \geq 0\}} u^1(x^1, h)$  s.t.  $p \cdot x^1 \leq w^1$ .

$v_2(p, w^2, h) = \max_{\{x^2 \geq 0\}} u^2(x^2, h)$  s.t.  $p \cdot x^2 \leq w^2$ .

Simplify exposition by supposing preferences are additively separable between consumption and  $h$ ,

$$v_1(p, w^1, h) = \phi_1(h) (+ \hat{v}_1(p, w^1))$$

$$v_2(p, w^2, h) = \phi_2(h) (+ \hat{v}_2(p, w^2))$$

*Efficient outcome:*  $\max_{h \geq 0} \phi_1(h) + \phi_2(h)$

FONC:  $\phi'_1(h^0) \leq -\phi'_2(h^0)$  (with equality if  $h^0 > 0$ )

*Equilibrium outcome:* Consumer 1:  $\max_{h \geq 0} \phi_1(h)$

FONC:  $\phi'_1(h^*) \leq 0$  (with equality if  $h^* > 0$ )

## Pigouvian Taxation

For negative externality set tax  $t_h = -\phi_2'(h^0)$

Consumer 1's pblm becomes :  $\max_{h \geq 0} \phi_1(h) - t_h h$   
 FONC:  $\phi_1'(\hat{h}) \leq t_h$  (with equality if  $\hat{h} > 0$ )

Notice  $\hat{h} = h^0$ , optimality-restoring tax is exactly equal to *marginal externality* at the optimal solution.

### *Positive Externality*

Govt sets *subsidy*  $s_h = \phi_2'(h^0) > 0$

Consumer 1's pblm becomes :  $\max_{h \geq 0} \phi_1(h) + s_h h$   
 FONC:  $\phi_1'(\hat{h}) + s_h \leq 0$  (with equality if  $\hat{h} > 0$ )

## Coasean Critique

- Coase argued:
  1. If there are no transactions costs of bargaining, then the Pigouvian solution is *wrong*.
  2. If there are transactions costs of bargaining, then the Pigouvian solution is incomplete.
- Bargaining between two parties  $\rightarrow$  Pareto efficient outcome (irrespective of who has property rights).

a) *Assign right to "externality-free" environment to consumer 2.*

Consumer 2 can make "take-it-or-leave-it" offer,  $(h, T)$  to consumer 1.

Consumer 2's pblm  $\max_{h \geq 0, T} \phi_2(h) + T$  s.t.  $\phi_1(h) - T \geq \phi_1(0)$   
 $\Rightarrow T = \phi_1(h) - \phi_1(0)$

So 2's pblm may be expressed

$$\max_{h \geq 0} \phi_2(h) + \phi_1(h) - \phi_1(0)$$

$$\text{FONC: } \phi_1'(h^0) \leq -\phi_2'(h^0) \text{ (with equality if } h^0 > 0)$$

I.e. socially optimal outcome.

b) Assign right "to pollute" to consumer 1.

Consumer 1 can make "take-it-or-leave-it" offer,  $(h, T)$ , to consumer 2.

Consumer 1's pblm  $\max_{h \geq 0, T} \phi_1(h) + T$  s.t.  $\phi_2(h) - T \geq \phi_2(h^*)$

$$\Rightarrow T = \phi_2(h) - \phi_2(h^*)$$

So 1's pblm may be expressed

$$\max_{h \geq 0} \phi_1(h) + \phi_2(h) - \phi_2(h^*)$$

And once again,

$$\text{FONC: } \phi_1'(h^0) \leq -\phi_2'(h^0) \text{ (with equality if } h^0 > 0)$$

### **Pigouvian Tax when 2 assigned right to "externality-free" environment.**

$$\max_{h \geq 0, T} \phi_2(h) + T$$

$$\text{s.t. } \phi_1(h) - t_h h - T \geq \phi_1(0)$$

$$\text{i.e. } T = \phi_1(h) - \phi_1(0) - t_h h$$

So 2' pblm may be expressed

$$\max_{h \geq 0} \phi_2(h) + \phi_1(h) - t_h h - \phi_1(0)$$

$$\text{FONC: } \phi_1'(\hat{h}) + \phi_2'(\hat{h}) - t_h \leq 0 \text{ (with equality if } h^0 > 0)$$

$$\Rightarrow \phi_1'(\hat{h}) = -\phi_2'(\hat{h}) - \phi_2'(h^0)$$

## Public Goods

**DEFN:** A *public good* is a commodity for which use of a unit of the good by one agent does not preclude its use by other agents.

[i.e. non-depletable, non-rivalrous in consumption].

### Distinction

*Excludable* – e.g. patent

*Non-excludable* – e.g. national defense, flood control

*Conditions for Pareto Optimality*

Quasi-linear preferences:-

$$\max_{q \geq 0} \sum_{i=1}^I \phi_i(q) - c(q) \Rightarrow \text{FONC } \sum_{i=1}^I \phi'_i(q^0) \leq c'(q^0) \quad (' = ' \text{ if } q^0 > 0)$$

9

More generally,  $(x_1^1, \dots, x_L^1; \dots; x_1^I, \dots, x_L^I; q)$  satisfies

$$\sum_{i=1}^I \frac{\partial u^i(x^i, q^0) / \partial q}{\partial u^i(x^i, q^0) / \partial x_\ell^i} = MRT_{q\ell}.$$

*Inefficiency of Private Provision of Public Goods*

$$\max_{x_i \geq 0} \phi_i \left( x_i + \sum_{k \neq i} x_k^* \right) - p^* x_i$$

$$\text{FONC } \phi'_i \left( x_i^* + \sum_{k \neq i} x_k^* \right) \leq p^* \quad (\text{with equality if } x_i^* > 0)$$

Letting  $x^* = \sum_{i=1}^I x_i^*$ , we have

$$\phi'_i(x^*) \leq p^* \quad (\text{with equality if } x_i^* > 0)$$

Firm's supply:-  $q^*$  solves

$$\max_{q \geq 0} p^* q - c(q)$$

$$\text{FONC } p^* \leq c'(q^*) \quad \text{with equality if } q^* > 0$$

10

In equilibrium  $q^* = x^*$ .

$$\text{Letting } \delta_i = \begin{cases} 1 & \text{if } x_i^* > 0 \\ 0 & \text{if } x_i^* = 0 \end{cases}$$

FONCs of consumers' UMPs and Firm's PMP imply

$$\sum_{i=1}^I \delta_i [\phi'_i(q^*) - c'(q^*)] = 0.$$

Recalling  $\phi'_i > 0$  and  $c' > 0$ , this implies that whenever  $I > 1$  and  $q^* > 0$  we have

$$\sum_{i=1}^I \phi'_i(q^*) > c'(q^*)$$

Solutions:

1. optimal direct provision:– govt chooses to produce  $q^0$ .
2. subsidize private provision.

E.g. Suppose  $\phi_i(q) = \ln q$ , and  $c(q) = q^2/2$ .

Efficient level given by solution to:

$$\max_q I \ln q - q^2/2 \Rightarrow \frac{I}{q^0} - q^0 = 0 \Rightarrow q^0 = I^{1/2}$$

Market solution:  $(x^*, p, q^*)$ , where

1. Preference maximization:  $x_i^* = x^*/I$  is solution to

$$\begin{aligned} \max_x \ln \left( x + \frac{[I-1]}{I} x^* \right) - p^* x &\Rightarrow \frac{1}{Ix} - p^* = 0 \\ &\Rightarrow x^* = \frac{1}{p^*} \end{aligned}$$

2. Profit maximization:  $q^*$  solution to

$$\max_q p^* q - q^2/2 \Rightarrow p^* - q^* = 0 \Rightarrow q^* = p^*$$

3. Market-clearing:  $x^* = q^* \Rightarrow p^* = 1 = x^* = q^*$

*Lindahl Equilibrium* – firm charges each consumer  $p_i^{**}$

$$\max_{x_i \geq 0} \phi_i(x_i) - p_i^{**} x_i$$

FONC  $x_i : \phi'_i(x_i^{**}) \leq p_i^{**}$  with equality if  $x_i^{**} > 0$ .

Firm solves

$$\max_{q \geq 0} \left( \sum_{i=1}^I p_i^{**} q \right) - c(q)$$

FONC  $q^{**} : \sum_{i=1}^I p_i^{**} \leq c'(q^{**})$  with equality if  $q^{**} > 0$

“Mkt-clearing”  $x_i^{**} = q^{**}$  for all  $i$ .

$$\sum_{i=1}^I \phi'_i(q^{**}) \leq c'(q^{**}) \text{ with equality if } q^{**} > 0$$

I.e.  $q^{**} = q^0$ .

For example above with  $\phi_i(q) = \ln q$ , and  $c(q) = q^2/2$ ,  
in Lindahl Equilibrium  $p_i^{**} = I^{-1/2}$ .

## Multilateral Externalities

*Depletable Externalities* – [experience of externality by one agent reduces the amount that will be felt by other agents]

$J$  firms generating externality ( $\pi_j(\cdot)$ ) and  $I$  consumers ( $\phi_i(\cdot)$ )

Assume  $\pi'_j > 0$ ,  $\pi''_j < 0$ ,  $\phi'_i(\cdot) < 0$  &  $\phi''_i(\cdot) < 0$

Firms:  $h_j : \pi'_j(h_j^*) \leq 0$  with equality if  $h_j^* > 0$ .

Pareto optimal allocation:  $(\tilde{h}_1^0, \dots, \tilde{h}_I^0; h_1^0, \dots, h_J^0)$  that solves

$$\max_{(\tilde{h}_1, \dots, \tilde{h}_I; h_1, \dots, h_J) \geq 0} \sum_{i=1}^I \phi_i(\tilde{h}_i) + \sum_{j=1}^J \pi_j(h_j) \text{ s.t. } \sum_{i=1}^I \tilde{h}_i = \sum_{j=1}^J h_j$$

Letting  $\mu$  be multiplier on this constraint, FONC

$$\tilde{h}_i : \phi'_i(\tilde{h}_i^0) \leq \mu \text{ with equality if } \tilde{h}_i^0 > 0, i = 1, \dots, I$$

$$h_j : \mu \leq -\pi'_j(h_j^0) \text{ with equality if } h_j^0 > 0, j = 1, \dots, J.$$

*Non-depletable Externalities:*  $\tilde{h}_i = \sum_{j=1}^J h_j$ , for all  $i = 1, \dots, I$

$$\max_{(h_1, \dots, h_J) \geq 0} \sum_{i=1}^I \phi_i \left( \sum_{j=1}^J h_j \right) + \sum_{j=1}^J \pi_j(h_j)$$

$$\text{FONC } h_j : \sum_{i=1}^I \phi'_i \left( \sum_{j=1}^J h_j^0 \right) \leq -\pi'_j(h_j^0) \text{ with equality if } h_j^0 > 0$$

- mkt-based solution would require “personalized” prices as in Lindahl equil.
- But given sufficient info. (i.e. work out optimal *agg.* level of externality) Govt can achieve optimality using quota.

Suppose  $h^0 = \sum_{j=1}^J h_j^0$  permits issued, firm  $j$  receives  $\bar{h}_j$  &  $\sum_{j=1}^J \bar{h}_j = h^0$ .



Each firm's demand for permits,  $h_j$ , solves

$$\max_{h_j \geq 0} \pi_j(h_j) + p_h^* (\bar{h}_j - h_j)$$

FONC  $h_j : \pi'_j(h_j) \leq p_h^*$  with equality if  $h_j > 0$ .

$$\text{Mkt-clearing: } \sum_{j=1}^J (\bar{h}_j - h_j) = 0 \text{ \& equil. price } p_h^* = - \sum_{i=1}^I \phi'_i(h^0)$$

*Private Information.* Suppose  $\phi(h, \eta)$  where  $\eta \in \mathbb{R}$ , is consumer's type, and  $\pi(h, \theta)$  where  $\theta \in \mathbb{R}$ , is firm's type.

Decentralized Bargaining – suppose only 2 possible levels of externality 0 or 1.

Consumer makes 'take-it-or-leave-it' offer. Set,

$$b(\theta) : = \pi(1, \theta) - \pi(0, \theta) > 0 \text{ measure of firm's benefit}$$

$$c(\eta) : = \phi(0, \eta) - \phi(1, \eta) > 0 \text{ measure of consumer's cost}$$

Denote by  $G(b)$ , CDF of  $b$  (density  $g(b)$ ) &  $F(c)$ , CDF of  $c$  (density  $f(c)$ ),

$$G(0) = F(0) = 0 \text{ and } G(\bar{b}) = F(\bar{c}) = 1.$$

Given consumer's cost  $c > 0$ , she chooses value of  $T$  to solve

$$\max_T [1 - G(T)] [T - c]$$

$$\text{FONC } [1 - G(T)] - g(T) (T - c) = 0 \Rightarrow \frac{T - c}{T} = \frac{1 - G(T)}{g(T) T}$$

Solution has  $T_c^* > c$ .

*No bargaining procedure can lead to efficient outcome for all values of  $b$  and  $c$  in this setting.*

*Groves-Clark Mechanism*

### **Revelation Mechanism**

Firm announces  $\hat{b}$  & receives  $T_F$  from government, and consumer announces  $\hat{c}$  and receives  $T_C$  from government.

Where govt implements rule: allow pollution iff  $\hat{b} > \hat{c}$  & transfers given by

$$T_F = \begin{cases} -\hat{c} & \text{if } \hat{b} > \hat{c} \\ 0 & \text{otherwise} \end{cases} \quad \text{and} \quad T_C = \begin{cases} \hat{b} & \text{if } \hat{b} > \hat{c} \\ 0 & \text{otherwise} \end{cases}$$

*Weakly dominant for firm to announce  $\hat{b} = b$   
and for consumer to announce  $\hat{c} = c$ .*

*Optimal amount of pollution but government runs deficit whenever  $\hat{b} > \hat{c}$ .*